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POSTAL REGULATORY
COMMISSION
OFFICE OF THE SECRETARY

March 14, 2012

Hon. Shoshana M. Grove, Secretary Postal Regulatory Commission 901 New York Avenue NW, Suite 200 Washington, D.C. 20268-0001

Dear Ms. Grove:

In connection with the Commission's rules pertaining to periodic reports, I have enclosed copies of the quarterly Billing Determinants for Quarter 4 of Fiscal Year (FY) 2011 (39 C.F.R. § 3050.25(e)). This report consists of three parts:

- Market Dominant Products Billing Determinants FY 2011 Quarter 4 (This part is **Public**);
- 2. Competitive Products Billing Determinants FY 2011 Quarter 4 (This part is **Non-Public**); and
- 3. International Products Billing Determinants FY 2011 Quarter 4.
 - a. International Market Dominant Products Billing Determinants -- FY 2011 Quarter 4 (This subpart is Public); and
 - b. International Competitive Products and ICM Billing Determinants -- FY 2011 Quarter 4 (This subpart is Non-Public)

I have enclosed computer disks with machine-readable versions of each of these parts.

As noted above, part 1 of the Billing Determinants for Quarter 4 (Market Dominant Products Billing Determinants) is public and may be posted on the Commission's internet web site. Part 2 (Competitive Products Billing Determinants) is confidential and non-public and should not be posted on the Commission's internet web site. The Postal Service has determined that the entire contents of this competitive products document should be withheld from public disclosure and that redaction of only parts would not be meaningful or practicable. Subpart 3a (International Market Dominant Products Billing Determinants) is public and may be posted on the Commission's web site. Subpart 3b (International Competitive Products and ICM Billing Determinants), however, is confidential and non-public and should not be posted on the Commission's web site. The Postal Service has determined that the entire contents of subpart 3b (International Competitive Products and ICM Billing Determinants) should be withheld from public disclosure, and that redaction of only parts would not be meaningful or practicable.

In my letter to the Commission of March 3, 2010, which transmitted the Billing Determinants for Quarter 1 of FY 2010, I enclosed, as Attachment 1, the Postal Service's "Application of the United States Postal Service for Non-Public Treatment of Materials." The Postal Service incorporates this application by reference here. References to Quarter 1 in the document should be read to refer to Quarter 4 of FY 2011. The application applies to all of the materials described above that the Postal Service has designated as non-public and for which it has requested confidentiality.

If you have any questions regarding this report or the discussion above, please call.

Sincerely,

Daniel J. Foucheaux, Jr.

Chief Counsel, Pricing and Product

Support

Enclosures

cc: Ms. Taylor